



# DIRECTOR OF DEVELOPMENT

December 5, 2024

CATHOLIC RECRUITER ASSOCIATES

**EXECUTIVE SEARCH • MANAGEMENT CONSULTING** 



## **BACKGROUND**

The Legacy of Life Foundation became a registered 501(c)3 in 2010. Starting from just one counselor, one office, and a team of energetic and passionate volunteers, we opened a second center, motherhood program, fully functioning ultrasound staff, and a vast network of volunteers and supporters who all contribute in invaluable ways, through prayer, financial giving, and sacrificing their time. We recently opened our third center! With two lives saved in the first year now to well over 4,000 lives saved, our model and approach to crisis pregnancy services is unique and effective.

The Legacy of Life Foundation speaks to the heart of the abortion issue. We educate women on the comprehensive alternatives to abortion and are always seeking ways to extend the reach of the mission and the effect of our services.

### Job Summary/Description:

Make a difference by leading efforts to save lives and support families. As our Director of Development, you will help design and implement a data-driven fundraising strategy, lead a dedicated team, and inspire supporters to join our mission. This role is an excellent opportunity for a fundraising professional with solid development experience who is ready to step into a leadership position. You'll take on a pivotal role, driving strategy, building high-impact donor relationships, and leading a team.

#### Our Core Values:

Be a part of an organization that lives the core values of faith, empathy, commitment, teamwork and growth.

If you're ready to create lasting change, inspire others, and play a pivotal role in our mission, we'd love to welcome you to our team.

### Essential Duties & Responsibilities:

- Partner with Leadership: Collaborate with the Executive Director and CEO to build a development program that has seen year after year growth.
- Drive Team Success: Inspire and guide the development team to meet and exceed fundraising goals through clear strategies and accountability.
- Build Lasting Relationships: Manage a portfolio of high-impact donors by building meaningful connections and completing 'asks' on behalf of the mission with a focus on year over year retention and generation of new leads for major gift opportunities.
- Work with organization leadership to determine the annual fundraising strategy.
- Develop a skilled, mission-aligned team passionate about driving life-changing work.
- Strengthen major donor relationships through management of an individual portfolio.
- Expand Community Engagement through digital platforms, social media and materials.

#### Qualifications:

- Qualifications: Bachelor's degree in a relevant field with 3+ years of nonprofit fundraising experience and a passion for the pro-life mission.
- Key Skills: Proven success in relationship-building, strategic planning, and team leadership.
- Tech Savvy: Skilled in Microsoft Office and donor database management.

#### Director of Development | LEGACY OF LIFE FOUNDATION

Salary: Commensurate with background and experience. Benefits

package includes a 401k retirement plan with a

generous company contribution and a generous paid time off

package. Details will be furnished to finalist candidates.

Application Deadline: January 15, 2025

(We reserve the right to shorten the deadline for applications if we have sufficient interest. Please apply early to ensure your

background will be considered.)

#### For consideration, please email resume to:

Brent Morton Senior Vice President of Recruiting Catholic Recruiter Associates

Brent@CatholicRecruiter.com

**Note:** Only those selected for an interview with the search committee will be contacted.

Search managed by:

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