



VICE PRESIDENT – MAJOR GIFTS

September 24, 2026

CATHOLIC RECRUITER ASSOCIATES

EXECUTIVE SEARCH • MANAGEMENT CONSULTING



BACKGROUND

The **Advancement Foundation of the Catholic Diocese of Fort Worth** is a separate 501(c)(3) Texas nonprofit corporation that serves as the integrated auxiliary of the **Catholic Diocese of Fort Worth** for fundraising and stewardship. Formed in 2009, the Foundation receives, manages, and distributes contributions on behalf of the parishes, schools, and ministries of the Diocese. It administers the Annual Diocesan Appeal, supports seminarian formation through the St. John Paul II Shepherd's Guild, and stewards more than 200 endowment funds representing over \$83 million in assets, invested in accordance with USCCB guidelines for socially responsible investing.

The Foundation's mission is to advance the mission of the Catholic Diocese of Fort Worth by serving its fundraising and stewardship needs and protecting its assets. It seeks to foster a culture of stewardship in which the faithful prayerfully, intentionally, and joyfully commit a portion of their time, talent, and treasure to the mission of Christ.

The Vice President – Major Gifts inspires faithful stewardship by connecting generous individuals and families with opportunities to evangelize, educate, form future priests, serve those in need, strengthen parishes, and advance the mission of Jesus Christ for generations to come.

Position Summary:

The Vice President – Major Gifts is a senior member of the Advancement team responsible for cultivating, soliciting, and stewarding major donors in support of the mission and ministries of the Catholic Diocese of Fort Worth.

Reporting to the Chief Development Officer and working closely with the Bishop, diocesan leadership, pastors, schools, and ministries, this role builds trusted, faith-centered relationships with individuals and families capable of making significant and transformational gifts.

Key Responsibilities:

- Manage and grow a portfolio of major donors and prospects.
- Cultivate, solicit, and steward significant and transformational gifts.
- Identify and qualify new major-gift prospects throughout the Diocese.
- Develop personalized donor strategies aligned with donor interests and diocesan priorities.
- Partner with the Bishop and diocesan leaders on key donor relationships and solicitations.
- Advance planned and legacy giving opportunities.
- Support capital campaigns and priority fundraising initiatives.
- Connect donors with parishes, schools, seminarian formation, ministries, outreach, and other areas of Catholic mission.
- Provide meaningful stewardship, impact reporting, and donor recognition.
- Maintain accurate CRM records, forecasts, and portfolio activity.
- Meet established goals for donor engagement, solicitations, commitments, and revenue.

Qualifications:

- Bachelor's degree required.
- **8–10 years of experience** in major gifts, fundraising, advancement, relationship management, or sophisticated sales preferred.
- Demonstrated success building relationships and securing significant financial commitments.
- Experience with major gifts, capital campaigns, planned giving, or donor stewardship strongly preferred.
- Excellent communication, listening, organizational, and relationship-building skills.
- Confidence engaging high-capacity donors and senior leaders.
- High integrity, discretion, emotional intelligence, initiative, and accountability.

- CFRE, bilingual proficiency, and experience in Catholic, faith-based, nonprofit, higher education, or healthcare environments are preferred.
- Deep commitment to the mission, teachings, and values of the Catholic Church.

Success in the Role:

Success will be measured by major gifts secured, donor relationships strengthened, new prospects developed, planned gifts cultivated, campaigns advanced, and strong stewardship of benefactors.

Travel & Schedule:

Regular travel throughout the Diocese and occasional evening and weekend availability are required.

Salary: Commensurate with background and experience. Comprehensive benefit program (details will be furnished to finalist candidates).

Application Deadline: October 31, 2026

(We reserve the right to shorten the deadline for applications if we have sufficient interest. Please apply early to ensure your background will be considered.)

For consideration, please email resume to:

Brent Morton

Senior Vice President of Recruiting

Catholic Recruiter Associates

Brent@CatholicRecruiter.com

Note: Only those selected for an interview with the search committee will be contacted.

This position serves a vital religious function that supports the mission and beliefs of the Roman Catholic Church.

Search managed by:

CATHOLIC RECRUITER ASSOCIATES

EXECUTIVE SEARCH • MANAGEMENT CONSULTING

P.O. Box 967

Ridgefield, CT 06877

Phone: (203) 438-8475

info@catholicrecruiter.com

www.catholicrecruiter.com